

## A site created by Vivia, LLC is:

- uniquely crafted and customized to your work, with a distinctive look that makes you stand out from the online crowd
- designed to reflect you, with your input and personality reflected throughout; just as the stories you tell and the way you tell them are unique, so should your site be
- cross-platform standards-compliant, so your site is easily accessible and readable via computer, PDA, smart phone, screen reader, etc.
- optimized for search engines, so your site gets indexed quickly and correctly, making it easy for readers and publishers to find you

ANNIE MULLIN

VIVIA-LLC.COM



PMB 149, 1670-F E CHEYENNE MTN BLVD  
COLORADO SPRINGS, CO 80906  
INFO@VIVIA-LLC.COM 719-219-9696

## Step into my parlor: weaving an online web to attract and keep readers

**Make an appointment** while you're here at the conference to discuss how you can improve your web presence and promote yourself effectively online.

**Already have a website?** Set up a time to have your site evaluated. Find out what you're doing that works, what doesn't, and what could easily and quickly be improved.

**Call** 719-219-9696 and leave a message, send an **email** to [info@vivia-llc.com](mailto:info@vivia-llc.com), or **catch** Annie Mullin in person to set up a time to chat before, during, or after conference hours.

## Besides websites, what else can Vivia, LLC do for me?

Editing • Ebook Conversion • Promotional materials • Newsletters • Letterhead • Business cards • Logos • Copyright submissions • Small business tech support • Database design • Email lists • Press releases and teaching you how to talk to the media • Training

**For more information, visit:**  
[vivia-llc.com](http://vivia-llc.com)



Web design • Graphic design

Tech support • Training • Editing

Research • Database design

Geek-to-English translation

And more

The primary goal of an author's website is to sell books. Everything else is extraneous.

[VIVIA-LLC.COM](http://VIVIA-LLC.COM)

## What should be on your site?

A well-designed website is the best way to sell your books and reach potential readers.

Your site should have:

- a bibliography of all your work
- your biography
- contact information for you and/or your agent (for press contacts, interviews, and scheduling requests)
- a news page, email list, and/or RSS feed to update readers
- a site map for search engines, so your site is indexed faster and more accurately
- keywords and a short, one-sentence description, which are used by search engines.

As you have more content, you should add:

- a calendar with appearances, talks, signings, and upcoming release dates
- separate pages for each book
- if you write series, add a page for each, listing the books in universe and publication order; if characters cross over between series or books, include that information as well.

After your site is finished:

- include the URL on your letterhead, correspondence, business cards, bios for appearances, advertising, and book jackets
- submit the site to be indexed on Google, Yahoo and MSN
- submit the site to your national genre group's (RWA, SFWA, HWA, etc.) site
- submit the site to the appropriate local writers' organizations.

## Dos

- do make sure your site complies with the latest web standards, to ensure that everyone can access it, no matter what platform they're using to view it
- do limit the use and file size of graphics to ensure your site loads quickly and smoothly, and doesn't cause issues for the visually impaired
- do use a palette of web-safe colors and relative font sizes

## Don'ts

- don't set up a blog unless you're going to commit time to update it regularly (weekly at the very least)
- don't use cutesy names for menu links
- don't use Flash, Java, or music files that start playing automatically when a visitor opens a page
- don't set up forums (leave that to fan sites)

## Frequently Asked Questions

**Q.** My publishing company is going to make a page for me, so why do I need to set up a site of my own?

**A.** Publishers will promote the books they publish. Readers want to know about all of your work, not just what one company has published.

**Q.** Why do I need a custom-built, personalized website? Can't I just use a free template?

**A.** Your website should be a reflection of your personality and individuality. The design should set your site apart from everything else clamoring for attention from readers. Pre-packaged sites don't come with personal attention and support, either.

**Q.** Why does my site need to comply with web standards?

**A.** A standards-compliant site displays well on nearly all platforms and browsers, so you don't have to create a different version of the site for every browser and platform. The site will not need to be redesigned every time browsers are updated, and it will display in older browsers.